## 10% DOWN ON \$500,000 NEW HOME COST OF WAITING

|   | Loan Today<br>(10% Down) | Waiting 1 year | Waiting 2 years | Waiting 3 years |
|---|--------------------------|----------------|-----------------|-----------------|
| Property Value  | \$500,000                | \$531,350      | \$557,546       | \$581,576       |
| Loan Amount   | \$450,000                | \$478,215      | \$501,791       | \$523,418       |
| Down Payment  | \$50,000                 | \$53,135       | \$55,755        | \$58,158        |
| Rate  | 4.375%                   | 5.175%         | 5.675%          | 5.975%          |
| Mortgage Insurance  | \$113                    | \$120          | \$126           | \$131           |
| <b>Total Cash to Close</b><br>(with Points and Down<br>Payment) | \$59,000                 | \$62,417       | \$65,273        | \$67,892        |
| Total Annual Expenses<br>(PITI)                                 | \$35,692                 | \$40,629       | \$44,460        | \$47,524        |

## **COST OF WAITING ANALYSIS**

| Compared to 10% Down Today    | Waiting 1 year | Waiting 2 years | Waiting 3 years |
|-------------------------------|----------------|-----------------|-----------------|
| Loss of monthly cash flow     | \$411          | \$731           | \$986           |
| Annual loss in cash flow      | \$4,937        | \$8,767         | \$11,831        |
|                               |                |                 |                 |
| Loss in Property Appreciation | \$31,350       | \$57,546        | \$81,576        |
| Amortization Lost             | \$7,422        | \$15,174        | \$23,273        |
| Total Cost of Waiting         | \$38,772       | \$72,720        | \$104,849       |

## How much will it cost you to wait 1, 2 or 3 years?

These charts compare all of the costs and payments if you were to take out your loan today, versus 1, 2 and 3 years. The Property value changes are based on the MBS Highway forecasts for each county, but can be adjusted. The Interest Rate changes are based on the MBA forecasts, but can also be changed. The down payment amount assumes that you will want to keep the same LTV, so if the home price increases in the future, the down payment will increase accordingly.

Forecast based on MBA Mortgage Rate & MBS Highway Home Value Projections. These hypothetical examples are illustrations for educational purposes only and are neither an offer to lend nor a Good Faith Estimate. APR ranges are: Loan today: 4.54%, 1 year: 5.366%, 2 years: 5.872%, 3 years: 6.175% for the scenarios above. Actual costs can be less, and actual rates are subject to change at any time. Qualification for any loan is dependent on individual circumstance and subject but not limited to employment/income, credit history and acceptable liquid assets to close.

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